

SACHI A. HAMAI Interim Chief Executive Officer

County of Los Angeles CHIEF EXECUTIVE OFFICE

Kenneth Hahn Hall of Administration 500 West Temple Street, Room 713, Los Angeles, California 90012 (213) 974-1101 http://ceo.lacounty.gov Board of Supervisors HILDA L. SOLIS First District

MARK RIDLEY-THOMAS Second District

SHEILA KUEHL Third District

DON KNABE Fourth District

MICHAEL D. ANTONOVICH

"To Enrich Lives Through Effective And Caring Service"

February 10, 2015

The Honorable Board of Supervisors County of Los Angeles 383 Kenneth Hahn Hall of Administration 500 West Temple Street Los Angeles, California 90012

Dear Supervisors:

AMENDMENT NUMBER TWO TO EXTEND THE CONTRACT WITH THE COMPENSATION, EMPLOYEE BENEFITS, AND ACTUARIAL SERVICES CONSULTING PANEL ALL DISTRICTS
(3 VOTES)

SUBJECT

To exercise the option to extend the contracts with nine consulting firms for an additional one-year term, effective February 15, 2015, for specialized compensation, employee benefits, and actuarial consulting services. These consultants are selected from a panel of firms with specific expertise and experience for particular projects by the Chief Executive Office (CEO) and the Department of Human Resources (DHR).

IT IS RECOMMENDED THAT THE BOARD:

- 1. Approve the attached Amendment Number Two with nine consulting firms for use as needed to provide compensation, employee benefits, or actuarial consulting services.
- Instruct the Mayor to execute the agreements.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

This recommendation provides a successor panel of compensation, employee benefits, and actuarial services consultants to advise CEO and DHR regarding non-routine salary and employee benefits issues which may have significant countywide impact. As you may recall, the Board initially approved this three-year contract to commence on February 15, 2011, with a provision for two one-year extensions and six month-to-month extensions. Since that time, the Board approved the first

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one-year extension ending February 14, 2015. Given the impending contract ending date, we are recommending that the Board approve a second one-year period extension to commence on February 15, 2015, through and including February 14, 2016.

Implementation of Strategic Plan Goals

The recommended action requested herein support the County's Strategic Goal 1, Operational Effectiveness/Fiscal Sustainability. The contractors will provide the necessary information and expertise to enable the County to make compensation and benefits recommendations that are fiscally prudent and sustainable.

FISCAL IMPACT/FINANCING

Each contract provides for compensation on an hourly time and expense basis at the rates specified in each contract. Costs associated with the proposed amendments will be incurred only when work is assigned to panel members by CEO or DHR. Aggregate costs incurred by CEO and DHR were less than \$300,000 each year for the prior fiscal years during the term of the contract.

Examples of projects completed by this consulting panel in the past include renewal proposals for medical, dental, life, and other insurance offerings to County represented and non-represented employees. The renewal project is a detailed financial review and premium rate negotiations with the insurance carriers. The most recent renewals involved analysis of the Affordable Care Act (ACA) and how the ACA affected the premium renewals and plan design of the County's medical plans.

Other projects these consultants completed include the County's representation on Los Angeles County Employees Retirement Association's (LACERA) Other Post-Employment Benefits (OPEB) valuation studies and Medicare Part B reimbursement program, actuarial valuations of the County's Short-Term and Long-Term Disability programs, and various other projects involving the County's wellness program and retiree medical plans.

During the term of this contract, we anticipate the panel of consultants to provide services regarding projects similar to those described above. We also anticipate the costs of these projects not to differ from past billings. We are aware of a new project in the planning stages that will incur an estimated cost of \$800,000. This project, the Dependent Eligibility Verification, is planned for the term of this contract and will require a consultant from this panel to work closely with DHR and the CEO to verify all dependents enrolled in County or union-sponsored medical and dental plans. The funds for this project have already been budgeted to DHR.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

A list of the nine firms comprising the proposed panel is contained in Attachment A. The Chief Executive Officer or Director of Personnel may individually assign work on an as-needed basis to any of the firms in the panel. The nature of the work may vary significantly from project-specific assignments to day-to-day advice and commentary, including consultation on short notice.

The contracts with the consulting panel provide an initial three-year term beginning February 15, 2011, and provide for two one-year extensions and six month-to-month extensions thereafter. County Counsel has approved the proposed amendments as to form. It is the intent of this office to release a Request for Statement of Qualifications for Compensation, Employee Benefits and Consultant Services and have this master agreement before the Board by the end of 2015 for services beginning in February 2016.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

Approval of the proposed contract amendments for the panel of consultants will provide the technical expertise required for the ongoing administration of the County's existing compensation and employee benefit programs.

Respectfully submitted,

SACHI A. HAMAI

Interim Chief Executive Officer

Sveli a. Hamai

SAH:JJ:MTK LSB:mst

Enclosures

c: Executive Office, Board of Supervisors County Counsel Human Resources

Attachment A

PANEL OF CONTRACTORS

Firm	Area(s)
Aon Consulting, Inc.	Compensation, Employee Benefits, Actuarial Services
Buck Consultants, LLC	Compensation, Employee Benefits, Actuarial Services
CPS HR Consulting	Compensation
Gallagher Benefits Services, Inc.	Compensation
Hay Group, Inc.	Compensation, Employee Benefits, Actuarial Services
Pinnacle Actuarial Resources, Inc.	Actuarial
Reward Strategy Group	Compensation
The Segal Company	Compensation
The Unisource Group, Inc.	Employee Benefits

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND AON CONSULTING, INC. FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES

AMENDMENT NO. 2

(Contract No. 77473)

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with Aon Consulting, Inc., hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: Aon Consulting, Inc.	COUNTY OF LOS ANGELES
By Brian M. Fern, Vice President - Legal	By
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
Ву	
Deputy	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
By RICHARD D. BLOOM	

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND BUCK CONSULTANTS FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES

AMENDMENT NO. 2

(Contract No. 77474)

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with Buck Consultants, hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: Buck Consultants	COUNTY OF LOS ANGELES
By Coul Market Leader, Principal	ByMayor, Board of Supervisors
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
Ву	
Deputy	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
By RICHARD D. BLOOM	

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND CPS HR CONSULTING FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES (Contract No. 77475)

AMENDMENT NO. 2

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with CPS HR Consulting, hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: CPS HR Consultants	COUNTY OF LOS ANGELES
By Sandy MacDonald-Hopp, CFO	By Mayor, Board of Supervisors
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
Ву	
Deputy	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
By RICHARD D. BLOOM	-

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND GALLAGHER BENEFITS SERVICES, INC. FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES (Contract No. 77476)

AMENDMENT NO. 2

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with Gallagher Benefits Services, Inc., hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: Gallagher Benefits Services, Inc.	COUNTY OF LOS ANGELES
By Norbert Chung, Executive Vice President	By
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
Ву	
Deputy	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
Ву	
RICHARD D. BLOOM	

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND HAY GROUP, INC. FOR

COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES (Contract No. 77478)

AMENDMENT NO. 2

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with Hay Group, Inc., hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: Hay Group, Inc.	COUNTY OF LOS ANGELES
By MELANTS	By
Ron Keimach, Principal	Mayor, Board of Supervisors
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
Ву	
Deputy	_
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
Ву	
RICHARD D. BLOOM	
Principal Deputy County Counsel	

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND PINNACLE ACTUARIAL RESOURCES, INC. FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES (Contract No. 77479)

AMENDMENT NO. 2

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with Pinnacle Actuarial Resources, Inc., hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: Pinnacle Actuarial Resources, Inc.	COUNTY OF LOS ANGELES
By Joseph A. Herbers, Managing Principal	By Mayor, Board of Supervisors
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
Ву	
Deputy	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
By RICHARD D. BEOOM	-

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND REWARD STRATEGY GROUP FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES

AMENDMENT NO. 2

(Contract No. 77480)

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with Reward Strategy Group, hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: Reward Strategy Group	COUNTY OF LOS ANGELES
By Jandin M. Varnzii Sandra M. Comrie, Executive Director	By Mayor, Board of Supervisors
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
By Deputy	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
ByRICHARD D. BLOOM	

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND THE SEGAL COMPANY FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES (Contract No. 77481)

AMENDMENT NO. 2

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with The Segal Company, hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: The Segal Company	COUNTY OF LOS ANGELES
By Elliott R. Susseles, Senior Vice President	By Mayor, Board of Supervisors
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
By Deputy	
Борац	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
By RICHARD D. BLOOM	-

CONTRACT BETWEEN COUNTY OF LOS ANGELES AND THE UNISOURCE GROUP, INC FOR COMPENSATION, EMPLOYEE BENEFITS AND ACTUARIAL CONSULTING SERVICES (Contract No. 77482)

AMENDMENT NO. 2

WHEREAS, on February 15, 2011, the County of Los Angeles, hereinafter referred to as County, entered into a contract with The Unisource Group, Inc., hereinafter referred to as Consultant, for compensation, employee benefit administration, and actuarial services;

WHEREAS, Section 4.0, "Term of Contract" of the aforementioned contract, gives the County the option to extend this Contract term for up to two (2) additional one-year periods and six (6) month to month extensions beyond February 14, 2014, the expiration date of the initial term, at the sole discretion of the County Chief Executive Officer (CEO); and

WHEREAS, the County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015;

NOW, THEREFORE, it is agreed between the parties that the Contract shall be amended as follows:

- 1. This Amendment No. 2 shall commence and be effective on February 15, 2015.
- 2. SECTION 4.0 TERM OF CONTRACT, subsection 4.2, shall be deleted in its entirety and replaced with the following:
 - "4.2 The County shall have the sole option to extend this Contract term for up to two additional one-year periods and six (6) month to month extensions, for a maximum total Contract term of five years and six months. Each such option and extension shall be exercised at the sole discretion of the CEO.

The County exercised its first option to extend the term of this Contract for one additional year, commencing on February 15, 2014, and continuing to and including February 14, 2015.

The County exercises its second option to extend the term of this Contract for one additional year, commencing on February 15, 2015, and continuing to and including February 14, 2016."

CONSULTANT: The Unisource Group, Inc.	COUNTY OF LOS ANGELES
By Monica Holt, President	By Mayor, Board of Supervisors
ATTEST:	
PATRICK OGAWA Acting Executive Officer Board of Supervisors	
Ву	
Deputy	
APPROVED AS TO FORM:	
MARK SALADINO County Counsel	
	>
RICHARD D. BLOOM	